



# 2019 ANNUAL REPORT





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# 2019 ANNUAL REPORT

The New York State Network for Youth Success is dedicated to building a youth-serving system that increases the quality and availability of afterschool and expanded learning programs.

The Network for Youth Success supports all programs that promote young people's intellectual, social, emotional, and physical development outside the traditional school day. These programs include those that serve youth in kindergarten through 12th grade, take place in schools and/or in community-based settings, and occur before and after school, during weekends, holidays, and summer breaks, or during the school day through partnerships with community organizations.

The Network for Youth Success convenes partners and coordinates them around a common agenda focused on partnership development, policy development, and capacity building. The Network connects practice with policy across a broad range of state, regional, and

local partners that represent the afterschool, expanded learning, community schools, and youth development fields broadly.

**Vision:** All of New York State's children and youth will experience high-quality expanded learning and development opportunities that support their success in school, college, work, and life.

**Mission:** To strengthen the capacity and commitment of communities, programs, and professionals to increase access to high-quality programs and services beyond the traditional classroom.

**Overarching Network Goal:** To build an effective and integrated statewide system of high-quality afterschool, summer, and other expanded learning opportunities (ELOs). An effective system provides a continuum of support that ensures the academic, social, emotional, and healthy development of children from birth through young adulthood.

## OBJECTIVES:

- To coordinate resources and existing capacity in the public, private, and nonprofit sectors in service to afterschool and other expanded learning programs.
- To sustain and expand local and state public and private support for afterschool, summer, and expanded learning opportunities.
- To build the capacity of afterschool, summer, and expanded learning programs across individuals, organizations, and systems.
- To see the widespread adoption and use of standards for program quality by a range of afterschool programs and stakeholders statewide.



**ACCREDITATION:**

The New York State Network for Youth Success facilitates program improvement and accreditation efforts through a system of coaches, endorsers, and trainings rooted in national school-age care standards. In 2019, the Network accredited 10 programs for a total of 37 accredited programs through the New York State Network for Youth Success statewide. We also trained two new coaches to build capacity in the Capital District.

**ANNUAL CONFERENCE:**

The New York State Network for Youth Success offers an annual conference to provide high-quality training in a variety of topics facilitated by trainers from across the state. The conference provides an opportunity for professionals from all over New York to network and share ideas, increasing the quality of staff and programming throughout the state. The 2019 Annual Conference took place in May in Saratoga Springs, NY with 170 Friday participants and 195 Saturday participants and about 30 registered presenters over two days. The conference had many vendors each day along with lunch sponsorships from Pioneer Bank

and TD Bank, a bag sponsorship from STEMfinity, and room sponsorships from Change Impact, Early Care and Learning Council, ExpandedED Schools, and Good Shepherd Services. We also hosted the first annual awards recognizing exemplary individuals and organizations in the field.

**CREDENTIAL:**

The New York State Network for Youth Success administers the New York State School-Age Care Credential, which promotes quality services to children and families by providing specific standards, training, and evaluation for afterschool professionals. In addition to face-to-face courses, the New York State Network for Youth Success offers a full distance learning component of the credential coursework designed to meet the training needs of afterschool professionals. In 2019, the Network trained two new host agencies in NYC (First Steps Urban Outreach, Sara Hill) and one in Long Island (SCOPE). Additionally, 2019 saw 82 new credentialed professionals and 25 renewals. There are currently 246 credentialed professionals through the New York State Network for Youth Success.



**MEMBERSHIP:**

In 2019, 209 memberships were purchased bringing us to a total membership base of 383. This included several new organizational memberships.

**POLICY AND ADVOCACY:**

In 2019, the Network successfully advocated for increased state investments in afterschool and summer programs, including an increase of \$10 million for the Empire State After-School Program, expanding access to afterschool and summer programs for another 6,250 students. The Advantage After School Program was restored by \$5 million and increased by \$10.7 million to address the increases to the minimum wage, bringing the total program funding for the year to \$33 million. The Network also continued our work on community schools and became the backbone organization for the New York State Community Schools Network. We successfully advocated for community schools, which included securing \$1.2 million for the continuation of three technical assistance centers for community schools and an increase of \$50 million in community schools funding.

Additionally, the Network continued its Power of 3:00 campaign, a statewide public awareness campaign to promote the benefits of afterschool, summer, and

expanded learning programs among policymakers and the general public. Staff continued developing grassroots advocates by hosting the third cohort of the Power of 3:00 Ambassadors Program, which provided 11 representatives from the afterschool field with comprehensive training and opportunities to engage in advocacy at the state and local level. The Network also held our annual Afterschool Advocacy Day, where more than 250 youth and partners statewide held 67 meetings with legislative offices.

The Network secured media placements highlighting afterschool in local outlets including the Albany Times Union, Amsterdam Recorder, and the Daily Messenger. The Network also wrote a brief to highlight the impact of afterschool programs as a prevention strategy that deters youth engagement in risky behaviors, such as substance abuse and misuse.

**PROGRAM SUSTAINABILITY:**

The New York State Network for Youth Success seeks to increase the sustainability of afterschool programs by helping eligible programs enroll for reimbursement for their afterschool meals and snacks through the Child and Adult Care Food Program. The New York State Network for Youth Success maintains a Capacity Building VISTA to take on this work with targeted New York programs.





### REGIONAL NETWORKS:

The New York State Network for Youth Success supports 15 regional afterschool networks across the state of New York. These networks serve as conveners for afterschool providers in their communities to come together for networking, training, and advocacy opportunities. The Network provides administrative support to help sustain these networks through the Capacity Building VISTA.

### STEAM:

As the lead agency for the New York STEAM Girls Collaborative, the Network added new components to its work in promoting STEAM (Science, Technology, Engineering, the Arts, and Math) activity. Cryptoclub trainings were offered in Schenectady and Rochester; this curriculum promotes applied math through the encoding and decoding of secret messages. The Network also received funding from the Overdeck Family Foundation to promote connection and advocacy with the state's STEAM-focused groups. These groups include the STEM Hubs in the ten economic regions, and New York's eight STEM Ecosystems.

### PROFESSIONAL DEVELOPMENT:

The Professional Development Department (PD) worked across the state to offer quality opportunities for growth to New York's youth-serving professionals. The Network continued its Leadership Institute in 2019, serving nine site leaders from different programs. The blended learning approach combined webinars and in-person training to help new supervisors improve their skills. The Professional Development Department spent more time on the road in 2019 than ever before, bringing topical workshops to Albany, Alfred, Bay Shore, Brooklyn, Buffalo, Geneva, Hudson, Jamestown, Manhattan, Oneida, Rochester, Schenectady, Spring Valley, Syracuse, and Troy.

In addition, the Network led sessions at the Youth Bureau and Rest-of-State 21st Century Resource Center conferences. (NYAEYC, Southern Adirondack Conference, Brightside Up conference)

With the new Office of Children and Family Services (OCFS) requirements for health and safety training for directors, the Network has taken on teaching the Health and Safety Directors training. The Network is committed to teaching this course at least two times per year.



**NEW YORK STATE NETWORK FOR YOUTH SUCCESS**

**BALANCE SHEETS**

**December 31, 2019 and 2018**

**ASSETS**

	<u>Audited</u> <u>2019</u>	<u>Reviewed</u> <u>2018</u>
<u>Current Assets</u>		
Cash and Cash Equivalents	\$ 157,698	\$ 93,797
Accounts Receivable	5,022	28,223
Grants Receivable	79,813	128,500
Prepaid Expenses	<u>-</u>	<u>3,888</u>
Total Current Assets	<u>242,533</u>	<u>254,408</u>
<u>Property and Equipment</u>		
Furniture and Fixtures	4,855	4,855
Equipment	11,379	11,379
Less: Accumulated Depreciation	<u>(16,234)</u>	<u>(16,234)</u>
Net Property and Equipment	<u>-</u>	<u>-</u>
<u>Other Assets</u>		
Security Deposits	<u>6,925</u>	<u>6,925</u>
TOTAL ASSETS	<u>\$ 249,458</u>	<u>\$ 261,333</u>

## LIABILITIES AND NET ASSETS

	Audited <u>2019</u>	Reviewed <u>2018</u>
<u>Current Liabilities</u>		
Accounts Payable	\$ 11,565	\$ 39,712
Unearned Grants	57,706	-
Deferred Revenue	<u>-</u>	<u>20,704</u>
Total Current Liabilities	<u>69,271</u>	<u>60,416</u>
<u>Net Assets</u>		
Without Donor Restrictions:		
Undesignated	147,627	175,917
With Donor Restrictions:		
Purpose Restricted	<u>32,560</u>	<u>25,000</u>
Total Net Assets	<u>180,187</u>	<u>200,917</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 249,458</u>	<u>\$ 261,333</u>



**NEW YORK STATE NETWORK FOR YOUTH SUCCESS**  
**STATEMENT OF ACTIVITIES**  
**For The Year Ended December 31, 2019**  
**(With Comparative Totals For The Year Ended December 31, 2018)**

			<u>Totals</u>	
	<u>Without Donor</u>	<u>With Donor</u>	<u>Audited</u>	<u>Reviewed</u>
	<u>Restrictions</u>	<u>Restrictions</u>	<u>2019</u>	<u>2018</u>
<u>Support and Revenue</u>				
Gifts, Grants and Contributions	\$ 334,606	\$ 47,500	\$ 382,106	\$ 411,844
Credential Revenue	184,372	-	184,372	106,093
Conference	90,223	-	90,223	55,458
Membership Dues	9,481	-	9,481	6,904
Professional Development Training	33,138	-	33,138	74,594
Accreditation Income	11,000	-	11,000	15,000
Other Income	8,178	-	8,178	28,227
Net Assets Released from Restrictions	<u>39,940</u>	<u>(39,940)</u>	<u>-</u>	<u>-</u>
Total Support and Revenue	<u>710,938</u>	<u>7,560</u>	<u>718,498</u>	<u>698,120</u>
<u>Expenses</u>				
Program Services	486,424	-	486,424	429,949
Supporting Services:				
Management and General	241,192	-	241,192	231,127
Fundraising	<u>11,612</u>	<u>-</u>	<u>11,612</u>	<u>8,556</u>
Total Expenses	<u>739,228</u>	<u>-</u>	<u>739,228</u>	<u>669,632</u>
Change in Net Assets	(28,290)	7,560	(20,730)	28,488
Net Assets - Beginning of Year	<u>175,917</u>	<u>25,000</u>	<u>200,917</u>	<u>172,429</u>
Net Assets - End of Year	<u>\$ 147,627</u>	<u>\$ 32,560</u>	<u>\$ 180,187</u>	<u>\$ 200,917</u>

**NEW YORK STATE NETWORK FOR YOUTH SUCCESS**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
**For The Year Ended December 31, 2019**  
**(With Comparative Totals For The Year Ended December 31, 2018)**

		<u>Supporting Services</u>		<u>Totals</u>	
	<u>Program</u>	<u>Management</u>		<u>Audited</u>	<u>Reviewed</u>
	<u>Services</u>	<u>and General</u>	<u>Fundraising</u>	<u>2019</u>	<u>2018</u>
Salaries and Wages	\$ 179,508	\$ 143,142	\$ 8,015	\$ 330,665	\$ 310,195
Payroll Taxes and Benefits	<u>45,244</u>	<u>36,078</u>	<u>2,020</u>	<u>83,342</u>	<u>87,469</u>
Total Personnel Expenses	224,752	179,220	10,035	414,007	397,664
Professional Fees	36,954	29,589	-	66,543	71,353
Accreditation, Credential and					
Training Expense	50,973	-	-	50,973	39,937
Regional Network Expenses	44,560	-	-	44,560	739
Supplies and Equipment	22,943	18,295	1,024	42,262	28,386
Travel and Meetings	39,065	2,056	-	41,121	44,343
Other Expenses	13,493	1,482	-	14,975	7,487
Advertising	14,742	-	-	14,742	2,607
Professional Development	14,260	-	-	14,260	10,167
Conference Rooms, Food and					
Beverage	12,298	-	-	12,298	21,674
Occupancy	5,918	4,720	264	10,902	27,590
Telephone and Internet	3,936	3,138	176	7,250	7,310
Insurance	<u>2,530</u>	<u>2,692</u>	<u>113</u>	<u>5,335</u>	<u>10,375</u>
Total Expenses	<u>\$ 486,424</u>	<u>\$ 241,192</u>	<u>\$ 11,612</u>	<u>\$ 739,228</u>	<u>\$ 669,632</u>



**NEW YORK STATE NETWORK FOR YOUTH SUCCESS**  
**STATEMENTS OF CASH FLOWS**

**For The Years Ended December 31, 2019 and 2018**

	Audited <u>2019</u>	Reviewed <u>2018</u>
<u>Net Cash From Operating Activities</u>		
Change in Net Assets	\$ (20,730)	\$ 28,488
Noncash Expenses, Revenues, Losses and Gains:		
(Increase)/Decrease In:		
Accounts Receivable	23,201	(40,439)
Grants Receivable	48,687	(21,673)
Prepaid Expenses	3,888	-
Increase/(Decrease) In:		
Accounts Payable	(28,147)	15,391
Unearned Grants	57,706	-
Deferred Revenue	<u>(20,704)</u>	<u>-</u>
Net Cash Flow Provided/(Used) By Operating Activities	<u>63,901</u>	<u>(18,233)</u>
Net Increase/(Decrease) in Cash and Cash Equivalents	63,901	(18,233)
Cash and Cash Equivalents - Beginning of Year	<u>93,797</u>	<u>112,030</u>
Cash and Cash Equivalents - End of Year	<u><u>\$ 157,698</u></u>	<u><u>\$ 93,797</u></u>