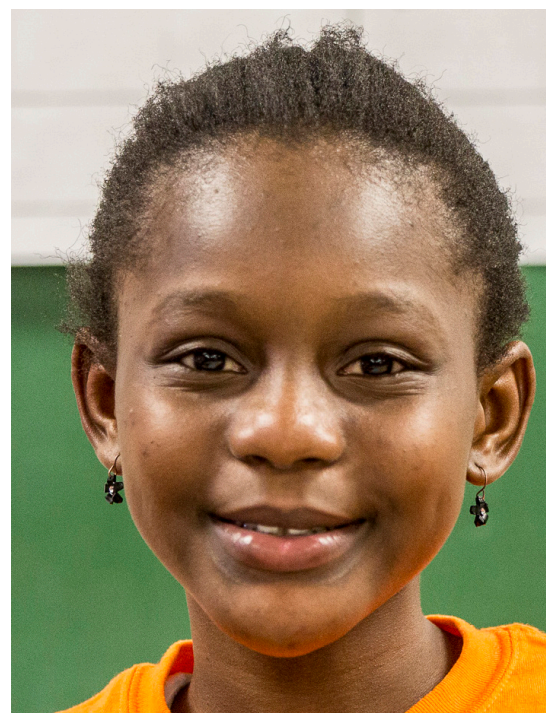




NEW YORK STATE
NETWORK FOR
YOUTH SUCCESS



2018 ANNUAL REPORT



The work of the Network conducted in 2018 was made possible through the generous contributions of its public and private supporters, which included:

Campaign for Grade Level Reading
Charles Stewart Mott Foundation
Ellen Barrett Bevins Fund of the Community Foundation of the Greater Capital Region
Hunger Solutions New York, Inc.
The New York Community Trust- Horace and Amy Hagedorn Fund
NYS Office of Children and Family Services
Ralph C. Wilson Jr. Foundation
Rochester Area Community Foundation



2018 ANNUAL REPORT

The New York State Network for Youth Success is dedicated to building a youth-serving system that increases the quality and availability of afterschool and expanded learning programs.

The Network for Youth Success supports all programs that promote young people's intellectual, social, emotional, and physical development outside the traditional school day. These programs include those that serve youth in kindergarten through 12th grade, take place in schools and/or in community-based settings, and occur before and after school, during weekends, holidays, and summer breaks, or during the school day through partnerships with community organizations.

The Network for Youth Success convenes partners and coordinates them around a common agenda focused on partnership development, policy development, and capacity building. The network connects practice with policy across a broad range of state, regional, and

local partners that represent the afterschool, expanded learning, community schools, and youth development fields broadly.

Vision: All of New York State's children and youth will experience high-quality expanded learning and development opportunities that support their success in school, college, work, and life.

Mission: To strengthen the capacity and commitment of communities, programs, and professionals to increase access to high-quality programs and services beyond the traditional classroom.

Overarching Network Goal: To build an effective and integrated statewide system of high-quality afterschool, summer, and other expanded learning opportunities (ELOs). An effective system provides a continuum of support that ensures the academic, social, emotional, and healthy development of children from birth through young adulthood.

OBJECTIVES:

- To coordinate resources and existing capacity in the public, private, and nonprofit sectors in service to afterschool and other expanded learning programs.
- To sustain and expand local and state public and private support for afterschool, summer, and expanded learning opportunities.
- To build the capacity of afterschool, summer, and expanded learning programs across individuals, organizations, and systems.
- To see the widespread adoption and use of standards for program quality by a range of afterschool programs and stakeholders statewide.

ACCREDITATION:

The New York State Network for Youth Success facilitates program improvement and accreditation efforts through a system of coaches, endorsers, and trainings rooted in national school-age care standards. In 2018, the Network accredited 11 programs. There are currently 44 programs Accredited through the New York State Network for Youth Success.

ANNUAL CONFERENCE:

The New York State Network for Youth Success offers an annual conference to provide high-quality training hours in a number of requested topics by trainers from across the state. The Institute provides an opportunity for professionals from all over New York to network and share ideas, increasing the quality of staff and programming throughout the state. The 2016 Annual Conference took place in April in Saratoga Springs, NY with 163 Friday participants and 211 Saturday participants and 29 registered presenters over two days. The conference has ten vendors each day along with lunch sponsor from Pioneer Bank and the Aperture Education Room.

CREDENTIAL:

The New York State Network for Youth Success administers the New York State School Age Care

Credential which promotes quality services to children and families by providing specific standards, training and evaluation for afterschool professionals. In addition, the New York State Network for Youth Success offers a full distance learning component of the credential coursework as well as statewide institutes designed to meet the training needs of afterschool professionals. In 2018, the Network trained two new host agencies. Additionally, 2018 saw 87 new credentialed professionals and 30 renewals. There are currently 210 credentialed professionals through the New York State Network for Youth Success.

MEMBERSHIP:

2018 saw 192 members.

POLICY AND ADVOCACY:

In 2018, the Network successfully advocated for increased state investments in afterschool and summer programs which saw an increase of \$10 million for the Empire State After-School Program, expanding access to afterschool and summer programs for another 6,250 students. The Advantage After School program was restored by \$5 million, representing a \$2.5 million increase from the previous year's budget and bringing the total funding for the year to \$22.3 million. The Network also continued our work around



community schools, which included securing \$1.2 million for the continuation of three technical assistance centers for community schools and an increase of \$50 million in community schools funding.

Additionally, the Network continued its Power of 3:00 campaign, a statewide public awareness campaign to promote the benefits of afterschool, summer, and expanded learning programs among policymakers and the general public. Staff continued developing grassroots advocates, hosting the second cohort of the Power of 3:00 Ambassadors Program, which provided 10 representatives from the afterschool field with comprehensive training and opportunities to engage in advocacy at the state and local level. The Network also held our annual Afterschool Advocacy Day, where more than 140 youth and partners statewide held about 70 meetings with legislative offices.

Finally, the Network secured media placements to talk about Afterschool in local outlets and appearances on statewide public affairs programs, including Capital Tonight, New York NOW, and Capital Pressroom. The Network also wrote a policy brief highlighting the significant return on investment afterschool and expanded learning programs bring to participants, parents, communities and the state economy.

PROGRAM SUSTAINABILITY:

The New York State Network for Youth Success seeks

to increase the sustainability of afterschool programs by helping eligible programs enroll for reimbursement for their afterschool meals and snacks through the Child and Adult Care Food Program. The New York State Network for Youth Success maintains a Food Programs Coordinator VISTA to take on this work with targeted New York programs.

REGIONAL NETWORKS:

The New York State Network for Youth Success supports 13 regional afterschool networks across the state of New York. These networks serve as conveners for afterschool providers in the community to come together for networking, training, and advocacy opportunities. The Network provides administrative support to help sustain these networks through the Regional Network Coordinator VISTA.

STEM:

The Expand STEM Initiative includes efforts to bring more STEM learning into afterschool programs as well as making STEM-focused organizations aware of out-of-school time as a great opportunity to share resources and make an impact. In 2018 Expand STEM offered skill-building workshops related to implementing high-quality STEM programming. These workshops, created by national partner Click2SciencePD.org, focus on facilitating



STEM curriculum with youth. Example workshops include the engineering design process and asking purposeful questions. Expand STEM also delivered curricular training in citizen science through a partnership with the National Girls Collaborative Project and the California Academy of Sciences. Birds in the Schoolyard trained middle-grade educators in a 12-module curriculum to engage youth directly in ongoing scientific research. The Network also became the lead agency for the NY STEAM Girls Collaborative, shifting our efforts in STEM to focus on equity issues in learning opportunities.

PROFESSIONAL DEVELOPMENT:

The Professional Development Department was created to offer more high-quality opportunities to the field. The Network continued its Leadership Institute in 2018, serving 21st Century Community Learning Center grantees in central New York. The blended learning approach combined webinars and in-person training to help new afterschool programs meet requirements and accelerate the learning curve in the first year of implementation. The PD Department spent more time on the road in 2018, bringing topical workshops to Hudson, Dundee, Sodus, Buffalo, Rochester, and Manhattan. In addition, the Network led sessions at the Youth Bureau and Rest-of-State 21st Century Resource Center conferences.



**NEW YORK STATE NETWORK FOR YOUTH SUCCESS
BALANCE SHEETS**

December 31, 2018 and 2017

ASSETS

	<u>2018</u>	<u>2017</u>
<u>Current Assets</u>		
Cash and Cash Equivalents	\$ 93,797	\$ 112,030
Accounts Receivable	28,223	12,784
Grants Receivable	103,500	81,827
Prepaid Expenses	<u>3,888</u>	<u>3,888</u>
Total Current Assets	<u>229,408</u>	<u>210,529</u>
<u>Property and Equipment</u>		
Furniture and Fixtures	4,855	4,855
Equipment	11,379	11,379
Less: Accumulated Depreciation	<u>(16,234)</u>	<u>(16,234)</u>
Net Property and Equipment	<u>-</u>	<u>-</u>
<u>Other Assets</u>		
Security Deposits	<u>6,925</u>	<u>6,925</u>
TOTAL ASSETS	<u><u>\$ 236,333</u></u>	<u><u>\$ 217,454</u></u>

LIABILITIES AND NET ASSETS

	<u>2018</u>	<u>2017</u>
<u>Current Liabilities</u>		
Accounts Payable	\$ 39,712	\$ 24,321
Deferred Revenue	<u>20,704</u>	<u>20,704</u>
Total Current Liabilities	<u>60,416</u>	<u>45,025</u>
<u>Net Assets</u>		
Without Donor Restrictions:		
Undesignated	<u>175,917</u>	<u>172,429</u>
Total Net Assets	<u>175,917</u>	<u>172,429</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 236,333</u>	<u>\$ 217,454</u>

NEW YORK STATE NETWORK FOR YOUTH SUCCESS
STATEMENTS OF ACTIVITIES
For The Years Ended December 31, 2018 and 2017)

	<u>2018</u>	<u>2017</u>
<u>Support and Revenue</u>		
Support:		
Gifts, Grants and Contributions	\$ 267,744	\$ 307,370
Membership Dues	7,310	7,189
Revenue:		
Contract Income	119,100	99,690
Credential Revenue	107,152	92,115
Professional Development Training	74,594	6,375
Conference	55,107	50,681
Other Income	31,435	7,617
Accreditation Income	<u>15,000</u>	<u>16,960</u>
Total Support and Revenue	<u>677,442</u>	<u>587,997</u>
<u>Expenses</u>		
Program Services	434,271	532,957
Supporting Services:		
Management and General	231,127	325,338
Fundraising	<u>8,556</u>	<u>14,457</u>
Total Expenses	<u>673,954</u>	<u>872,752</u>
Change in Net Assets	3,488	(284,755)
Net Assets - Beginning of Year	<u>172,429</u>	<u>457,184</u>
Net Assets - End of Year	<u>\$ 175,917</u>	<u>\$ 172,429</u>

NEW YORK STATE NETWORK FOR YOUTH SUCCESS
STATEMENT OF FUNCTIONAL EXPENSES
For The Year Ended December 31, 2018
(With Comparative Totals for the Year Ended December 31, 2017)

	Program <u>Services</u>	Management <u>and General</u>	<u>Fundraising</u>	<u>Totals</u>	
				<u>2018</u>	<u>2017</u>
Salaries and Wages	\$ 160,822	\$ 132,058	\$ 5,565	\$ 298,445	\$ 344,705
Payroll Taxes and Benefits	<u>47,134</u>	<u>38,704</u>	<u>1,631</u>	<u>87,469</u>	<u>111,155</u>
Total Personnel Expenses	207,956	170,762	7,196	385,914	455,860
Professional Fees	58,429	24,674	-	83,103	142,560
Travel and Meetings	42,126	2,217	-	44,343	62,310
Accreditation, Credential and Training Expense	39,937	-	-	39,937	42,003
Supplies and Equipment	15,297	12,560	529	28,386	25,829
Occupancy	14,868	12,208	514	27,590	27,872
Conference Rooms, Food and Beverage	21,674	-	-	21,674	22,858
Other Expenses	12,931	516	-	13,447	16,669
Insurance	5,227	4,967	181	10,375	5,893
Professional Development	9,267	-	-	9,267	9,040
Telephone and Internet	3,924	3,223	136	7,283	10,488
Advertising	2,635	-	-	2,635	22,221
Bad Debt	-	-	-	-	20,947
Advocacy	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>8,202</u>
Total Expenses	<u>\$ 434,271</u>	<u>\$ 231,127</u>	<u>\$ 8,556</u>	<u>\$ 673,954</u>	<u>\$ 872,752</u>

NEW YORK STATE NETWORK FOR YOUTH SUCCESS
STATEMENTS OF CASH FLOWS

For The Years Ended December 31, 2018 and 2017

	<u>2018</u>	<u>2017</u>
<u>Net Cash From Operating Activities</u>		
Change in Net Assets	\$ 3,488	\$ (284,755)
Noncash Expenses, Revenues, Losses and Gains:		
Bad Debt	-	20,947
(Increase)/Decrease In:		
Accounts Receivable	(15,439)	(9,427)
Grants Receivable	(21,673)	46,573
Pledges Receivable	-	60,000
Security Deposits	-	(850)
Increase/(Decrease) In:		
Accounts Payable	15,391	(995)
Deferred Revenue	<u>-</u>	<u>(18,029)</u>
Net Cash Flow Used By Operating Activities	<u>(18,233)</u>	<u>(186,536)</u>
Net Decrease in Cash and Cash Equivalents	(18,233)	(186,536)
Cash and Cash Equivalents - Beginning of Year	<u>112,030</u>	<u>298,566</u>
Cash and Cash Equivalents - End of Year	<u><u>\$ 93,797</u></u>	<u><u>\$ 112,030</u></u>

NEW YORK STATE NETWORK FOR YOUTH SUCCESS
REVENUE AND EXPENSE ANALYSIS
December 31

YEARS ENDING:	2018	2017	2016	2015
NUMERIC DATA				
SUPPORT AND REVENUE				
Gifts, Grants and Contributions	\$ 267,744	\$ 307,370	\$ 325,000	\$ 551,824
Membership Dues	7,310	7,189	8,211	4,544
Contract Income	119,100	99,690	105,986	50,379
Credential Revenue	107,152	92,115	68,722	31,255
Conference	55,107	50,681	23,451	-
Professional Development Training	74,594	6,375	13,650	9,201
Accreditation Income	15,000	16,960	9,300	13,600
Other Income	<u>31,435</u>	<u>7,617</u>	<u>1,764</u>	<u>3,687</u>
Total Support and Revenue	<u>677,442</u>	<u>587,997</u>	<u>556,084</u>	<u>664,490</u>
EXPENSES				
Program Services	434,271	532,957	311,632	250,471
Management and General	231,127	325,338	270,160	46,620
Fundraising	<u>8,556</u>	<u>14,457</u>	<u>12,068</u>	<u>-</u>
Total Expenses	<u>673,954</u>	<u>872,752</u>	<u>593,860</u>	<u>297,091</u>
Change in Net Assets	<u>\$ 3,488</u>	<u>\$ (284,755)</u>	<u>\$ (37,776)</u>	<u>\$ 367,399</u>

Prepared by Heveron & Company CPAs

NEW YORK STATE NETWORK FOR YOUTH SUCCESS
TREND ANALYSIS
December 31

<i>YEARS ENDING:</i>	2018	2017	2016	2015
<i>BALANCE SHEET SUMMARY</i>				
ASSETS				
Cash and Cash Equivalents	\$ 93,797	\$ 112,030	\$ 298,566	\$ 374,145
Accounts Receivable	28,223	12,784	24,304	21,626
Grants Receivable	103,500	81,827	128,400	50,000
Pledges Receivable	-	-	60,000	60,000
Prepaid Expenses	3,888	3,888	3,888	3,888
Security Deposits	6,925	6,925	6,075	6,075
Total Assets	<u>236,333</u>	<u>217,454</u>	<u>521,233</u>	<u>515,734</u>
LIABILITIES AND NET ASSETS				
Liabilities	60,416	45,025	64,049	20,774
Net Assets	<u>175,917</u>	<u>172,429</u>	<u>457,184</u>	<u>494,960</u>
Total Liabilities and Net Assets	<u>\$ 236,333</u>	<u>\$ 217,454</u>	<u>\$ 521,233</u>	<u>\$ 515,734</u>
<i>STATEMENT OF ACTIVITIES SUMMARY</i>				
SUPPORT AND REVENUE	\$ 677,442	\$ 587,997	\$ 556,084	\$ 664,490
EXPENSES:				
Program Services	434,271	532,957	311,632	250,471
Management and General	231,127	325,338	270,160	46,620
Fundraising	8,556	14,457	12,068	-
Total Expenses	<u>673,954</u>	<u>872,752</u>	<u>593,860</u>	<u>297,091</u>
Change in Net Assets	3,488	(284,755)	(37,776)	367,399
Net Assets - Beginning	<u>172,429</u>	<u>457,184</u>	<u>494,960</u>	<u>127,561</u>
Net Assets - Ending	<u>\$ 175,917</u>	<u>\$ 172,429</u>	<u>\$ 457,184</u>	<u>\$ 494,960</u>

Prepared by Heveron & Company CPAs

NEW YORK STATE NETWORK FOR YOUTH SUCCESS
REVENUE AND EXPENSE ANALYSIS
December 31

YEARS ENDING:	2018	2017	2016	2015
PERCENTAGE DATA				
SUPPORT AND REVENUE				
Gifts, Grants and Contributions	39.6	52.2	58.3	83.0
Membership Dues	1.1	1.2	1.5	0.7
Contract Income	17.6	17.0	19.1	7.6
Credential Revenue	15.8	15.7	12.4	4.7
Conference	8.1	8.6	4.2	-
Professional Development Training	11.0	1.1	2.5	1.4
Accreditation Income	2.2	2.9	1.7	2.0
Other Income	<u>4.6</u>	<u>1.3</u>	<u>0.3</u>	<u>0.6</u>
Total Support and Revenue	<u>100.0</u>	<u>100.0</u>	<u>100.0</u>	<u>100.0</u>
EXPENSES AS A PERCENT OF SUPPORT AND REVENUE				
Program Services	64.1	90.6	56.0	37.7
Management and General	34.1	55.3	48.6	7.0
Fundraising	<u>1.3</u>	<u>2.5</u>	<u>2.2</u>	<u>-</u>
Total Expenses	<u>99.5</u>	<u>148.4</u>	<u>106.8</u>	<u>44.7</u>
Change in Net Assets	<u>0.5</u>	<u>(48.4)</u>	<u>(6.8)</u>	<u>55.3</u>
KEY STATISTICS				
Salaries as a % of Total Expenses	44.3	39.5	44.9	39.7
Payroll Overhead as a % of Total Payroll	29.3	32.2	25.8	22.9
Occupancy as a % of Total Expenses	4.1	3.2	4.7	5.5

Prepared by Heveron & Company CPAs