



NEW YORK STATE
NETWORK FOR
YOUTH SUCCESS



2017 ANNUAL REPORT



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2017 ANNUAL REPORT

The New York State Network for Youth Success is dedicated to building a youth-serving system that increases the quality and availability of afterschool and expanded learning programs.

The Network for Youth Success supports all programs that promote young people's intellectual, social, emotional, and physical development outside the traditional school day. These programs include those that serve youth in kindergarten through 12th grade, take place in schools and/or in community-based settings, and occur before and after school, during weekends, holidays, and summer breaks, or during the school day through partnerships with community organizations.

The Network for Youth Success convenes partners and coordinates them around a common agenda focused on partnership development, policy development, and capacity building. The Network connects practice with policy across a broad range of state, regional, and local partners that represent the afterschool, expanded learning, community schools, and youth development fields broadly.

OBJECTIVES:

- To coordinate resources and existing capacity in the public, private, and nonprofit sectors in service to afterschool and other expanded learning programs.
- To sustain and expand local and state public and private support for afterschool, summer, and expanded learning opportunities.
- To build the capacity of afterschool, summer, and expanded learning programs across individuals, organizations, and systems.
- To see the widespread adoption and use of standards for program quality by a range of afterschool programs and stakeholders statewide.

Vision: All of New York State's children and youth will experience high-quality expanded learning and development opportunities that support their success in school, college, work, and life.

Mission: To strengthen the capacity and commitment of communities, programs, and professionals to increase access to high-quality programs and services beyond the traditional classroom.

Overarching Network Goal: To build an effective and integrated statewide system of high-quality afterschool, summer, and other expanded learning opportunities (ELOs). An effective system provides a continuum of support that ensures the academic, social, emotional, and healthy development of children from birth through young adulthood.

CREDENTIAL:

The New York State Network for Youth Success administers the New York State School-Age Care Credential which promotes quality services to children and families by providing specific standards, training, and evaluation for afterschool professionals. In addition, the New York State Network for Youth Success offers a full distance learning component of the credential coursework as well as statewide institutes designed to meet the training needs of afterschool professionals. In 2017, the Network added two new host agencies. Additionally, 2017 saw 46 new credentialed professionals and 30 renewals. As of the close of 2017, there are 130 credentialed professionals through the New York State Network for Youth Success.

ACCREDITATION:

The New York State Network for Youth Success facilitates program improvement and accreditation efforts through a system of coaches, endorsers, and trainings rooted in national school-age care standards. In 2017, the Network accredited 9 programs. As of the close of 2017, there are 42 programs Accredited through the New York State Network for Youth Success.

ANNUAL CONFERENCE:

The New York State Network for Youth Success offers an annual conference to provide high-quality training

hours in a number of requested topics by trainers from across the state. The Institute provides an opportunity for professionals from all over New York to network and share ideas, increasing the quality of staff and programming throughout the state. The 2016 Annual Conference took place in April in Saratoga Springs, NY with 210 participants and 29 registered presenters over two days.

REGIONAL NETWORKS:

The New York State Network for Youth Success supports 13 regional afterschool networks across the state of New York. These networks serve as conveners for afterschool providers in the community to come together for networking, training, and advocacy opportunities. The Network provides administrative support to help sustain these networks through the Regional Network Coordinator VISTA.

PROGRAM SUSTAINABILITY:

The New York State Network for Youth Success seeks to increase the sustainability of afterschool programs by helping eligible programs enroll for reimbursement for their afterschool meals and snacks through the Child and Adult Care Food Program. The New York State Network for Youth Success maintains a Food Programs Coordinator VISTA to take on this work with targeted New York programs.



POLICY AND ADVOCACY:

In 2017, the Network successfully advocated for increased state investments in afterschool and summer programs which saw the inclusion of \$35 million for the Empire State After-School Program, expanding access to afterschool and summer programs by 22,000 students. The Network also continued our work around community schools in partnership with the New York State Community Schools Network, which included securing \$1.2 million for three technical assistance centers for community schools and an increase of \$50 million in community schools funding.

Additionally, the Network launched the Power of 3:00 campaign, a statewide public awareness campaign, in January to promote the benefits of afterschool, summer, and expanded learning programs among policymakers and the general public. Staff continued developing grassroots advocates, training over 100 advocates across the state and launching the inaugural Power of 3:00 Ambassadors Program, which provides 11 representatives from the afterschool field with comprehensive training and opportunities to engage in advocacy at the state and local level.

Finally, in November, the Network held *Summer Programs Change Lives*, a statewide summit on summer learning in New York City, drawing over 100 attendees from across the state to learn about the impact of summer learning loss and discuss strategies to address it at the local and state levels.

STEM:

The Expand STEM Initiative includes efforts to bring more STEM learning into afterschool programs as well as making STEM-focused organizations aware of afterschool, summer, and expanded learning as great opportunities to share resources and make an impact. In 2017, Expand STEM offered skill-building workshops related to implementing high-quality STEM programming. These workshops, created by national partner Click2SciencePD.org, focus on facilitating STEM curriculum with youth. Example workshops include the Engineering Design Process and Asking Purposeful Questions. Expand STEM also delivered curricular training in Citizen Science through a partnership with the National Girls Collaborative Project and the California Academy of Sciences. Birds in the Schoolyard trained middle-grade educators in a 12-module curriculum to engage youth directly in ongoing scientific research.

PROFESSIONAL DEVELOPMENT:

The Professional Development Department was created to offer more high-quality opportunities to the field. The Network continued its Leadership Institute in 2017, serving 21st Century Community Learning Center grantees in central New York. The blended learning approach combined webinars and in-person training to help new afterschool programs meet requirements and accelerate the learning curve in the first year of implementation. The PD Department spent more time on the road in 2017, bringing topical workshops to Hudson, Geneva, Buffalo, and Manhattan. In addition, the Network led sessions at the Youth Bureau and Rest-of-State 21st Century Resource Center conferences.



**NEW YORK STATE NETWORK FOR YOUTH SUCCESS
BALANCE SHEETS**

December 31, 2017 and 2016

ASSETS

	<u>2017</u>	<u>2016</u>
<u>Current Assets</u>		
Cash and Cash Equivalents	\$ 112,030	\$ 298,566
Accounts Receivable	12,784	24,304
Grants Receivable	81,827	128,400
Pledges Receivable	-	60,000
Prepaid Expenses	<u>3,888</u>	<u>3,888</u>
 Total Current Assets	 <u>210,529</u>	 <u>515,158</u>
 <u>Property and Equipment</u>		
Furniture and Fixtures	4,855	4,855
Equipment	11,379	11,379
Less: Accumulated Depreciation	<u>(16,234)</u>	<u>(16,234)</u>
 Net Property and Equipment	 <u>-</u>	 <u>-</u>
 <u>Other Assets</u>		
Security Deposits	<u>6,925</u>	<u>6,075</u>
 Total Other Assets	 <u>6,925</u>	 <u>6,075</u>
 TOTAL ASSETS	 <u><u>\$ 217,454</u></u>	 <u><u>\$ 521,233</u></u>

LIABILITIES AND NET ASSETS

	<u>2017</u>	<u>2016</u>
<u>Current Liabilities</u>		
Accounts Payable	\$ 24,320	\$ 25,316
Deferred Revenue	<u>20,704</u>	<u>38,733</u>
Total Current Liabilities	<u>45,024</u>	<u>64,049</u>
<u>Net Assets</u>		
Unrestricted	172,430	368,469
Temporarily Restricted	<u>-</u>	<u>88,715</u>
Total Net Assets	<u>172,430</u>	<u>457,184</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 217,454</u>	<u>\$ 521,233</u>

NEW YORK STATE NETWORK FOR YOUTH SUCCESS
STATEMENT OF ACTIVITIES
For The Year Ended December 31, 2017
(With Comparative Totals for the Year Ended December 31, 2016)

		Temporarily	Totals	
	<u>Unrestricted</u>	<u>Restricted</u>	<u>2017</u>	<u>2016</u>
<u>Support and Revenue</u>				
Support:				
Gifts, Grants and Contributions	\$ 307,370	\$ -	\$ 307,370	\$ 325,000
Membership Dues	7,189	-	7,189	8,211
Net Assets Released from Restrictions	88,715	(88,715)	-	-
Revenue:				
Contract Income	103,690	-	103,690	105,986
Credential Revenue	90,147	-	90,147	68,722
Conference	50,681	-	50,681	23,451
Accreditation Income	16,960	-	16,960	9,300
Other Income	7,317	-	7,317	1,764
Professional Development Training	<u>4,644</u>	<u>-</u>	<u>4,644</u>	<u>13,650</u>
Total Support and Revenue	<u>676,713</u>	<u>(88,715)</u>	<u>587,998</u>	<u>556,084</u>
<u>Expenses</u>				
Program Services	532,957	-	532,957	311,632
Supporting Services:				
Management and General	325,338	-	325,338	270,160
Fundraising	<u>14,457</u>	<u>-</u>	<u>14,457</u>	<u>12,068</u>
Total Expenses	<u>872,752</u>	<u>-</u>	<u>872,752</u>	<u>593,860</u>
Deficit of Support and Revenue				
Over Expenses	(196,039)	(88,715)	(284,754)	(37,776)
Net Assets - Beginning of Year	<u>368,469</u>	<u>88,715</u>	<u>457,184</u>	<u>494,960</u>
Net Assets - End of Year	<u>\$ 172,430</u>	<u>\$ -</u>	<u>\$ 172,430</u>	<u>\$ 457,184</u>

NEW YORK STATE NETWORK FOR YOUTH SUCCESS
STATEMENT OF FUNCTIONAL EXPENSES
For The Year Ended December 31, 2017
(With Comparative Totals for the Year Ended December 31, 2016)

	Program <u>Services</u>	Management <u>and General</u>	<u>Fundraising</u>	<u>Totals</u>	
				<u>2017</u>	<u>2016</u>
Salaries and Wages	\$ 156,678	\$ 178,540	\$ 9,487	\$ 344,705	\$ 266,362
Payroll Taxes and Benefits	<u>50,523</u>	<u>57,573</u>	<u>3,059</u>	<u>111,155</u>	<u>68,734</u>
Total Personnel Expenses	207,201	236,113	12,546	455,860	335,096
Professional Fees	119,612	22,948	-	142,560	73,631
Travel and Meetings	59,194	3,116	-	62,310	48,828
Occupancy	34,325	14,436	767	49,528	28,202
Accreditation, Credential and Training Expense	42,003	-	-	42,003	30,595
Supplies and Equipment	11,740	13,378	711	25,829	15,224
Advertising	22,221	-	-	22,221	1,669
Bad Debt	-	20,947	-	20,947	-
Other Expenses	11,079	5,590	-	16,669	12,841
Telephone and Internet	4,767	5,432	289	10,488	9,201
Professional Development	9,040	-	-	9,040	9,640
Advocacy	8,202	-	-	8,202	16,300
Insurance	2,371	3,378	144	5,893	3,706
Food and Beverage	<u>1,202</u>	<u>-</u>	<u>-</u>	<u>1,202</u>	<u>8,927</u>
Total Expenses	<u>\$ 532,957</u>	<u>\$ 325,338</u>	<u>\$ 14,457</u>	<u>\$ 872,752</u>	<u>\$ 593,860</u>

NEW YORK STATE NETWORK FOR YOUTH SUCCESS
STATEMENTS OF CASH FLOWS

For The Years Ended December 31, 2017 and 2016

	<u>2017</u>	<u>2016</u>
<u>Net Cash From Operating Activities</u>		
Deficit of Support and Revenue Over Expenses	\$ (284,754)	\$ (37,776)
Noncash Expenses, Revenues, Losses and Gains:		
Bad Debt	20,947	-
(Increase)/Decrease In:		
Accounts Receivable	(9,427)	(2,678)
Grants Receivable	46,573	(78,400)
Pledges Receivable	60,000	-
Security Deposits	(850)	-
Increase/(Decrease) In:		
Accounts Payable	(996)	4,542
Deferred Revenue	<u>(18,029)</u>	<u>38,733</u>
Net Cash Flow Used By Operating Activities	<u>(186,536)</u>	<u>(75,579)</u>
Net Decrease in Cash and Cash Equivalents	(186,536)	(75,579)
Cash and Cash Equivalents - Beginning of Year	<u>298,566</u>	<u>374,145</u>
Cash and Cash Equivalents - End of Year	<u><u>\$ 112,030</u></u>	<u><u>\$ 298,566</u></u>